

Country Governance and International Equity Returns

Ben R. Marshall*
Massey University
b.marshall@massey.ac.nz

Hung T. Nguyen
Monash University
the.nguyen@monash.edu

Nhut H. Nguyen
Massey University
n.h.nguyen@massey.ac.nz

Nuttawat Visaltanachoti
Massey University
n.visaltanachoti@massey.ac.nz

Abstract

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Keywords: Governance, Return Predictability, International Equity Markets, Information Diffusion

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1. Introduction

We investigate whether monthly equity returns in countries with strong governance (*STRONG_GOV*) lead equity returns in weak governance (*WEAK_GOV*) countries. Prices are more informative in *STRONG_GOV* countries¹, raising the possibility of governance-based, cross-country return predictability.² However, global equity markets have become much more integrated over the last few decades (e.g., Pukthuanthong and Roll, 2009), which indicates against lead-lag return relationships. Our results indicate strong and consistent predictability. A one standard deviation increase in *STRONG_GOV* country returns leads to a 9.2% annualized increase in *WEAK_GOV* country returns, while the overall monthly out-of-sample R^2 is 3.4%, which compares favorably to the best predictors documented in the literature.³

This predictability is not due to differences in country size, liquidity, or development. Moreover, it is not driven by trade linkages, geographic distance between countries, short-selling constraints, different market closing times, or other frictions such as a lack of liquidity. This predictability is also distinct to the ability of U.S. equity returns to predict returns in 10 developed markets (e.g., Rapach, Strauss, and Zhou, 2013). Rather, governance-induced cross-country predictability is consistent with the notion that stock returns in *STRONG_GOV* countries react faster to new information, which has value implications across all countries. Our result is therefore consistent with the Lo and MacKinlay (1990), and Brennan, Jegadeesh, and

¹ For instance, Morck, Yeung, and Yu (2000) find more informed arbitrage and Haw, Hu, Lee, and Wu (2012) find greater price informativeness regarding future earnings in countries with stronger governance.

² *STRONG_GOV* country equity returns reacting more quickly to information than *WEAK_GOV* country equity returns is necessary for *STRONG_GOV* returns leading *WEAK_GOV* returns. However, this does not necessarily imply statistically and economically significant cross-country predictability.

³ Goyal and Welch (2008) show many well-known predictors have negative out-of-sample R^2 , while Kelly and Pruitt (2013) show cross-sectional book-to-market ratios are an excellent predictor, with a monthly out-of-sample R^2 of 0.9%.

Swaminathan (1993), and Chordia and Swaminathan (2000) finding that some stocks within the same market adjust more quickly to economy-wide information than others.

There are a number of explanations for return predictability in the literature that are applicable in our setting. First, Cohen and Lou (2012) show that the same information is reflected in the stock prices of firms that are easy to analyze more quickly than those that are more complex, with the monthly returns of “easier to analyze firms” predicting the returns of their more complex counterparts. Studies that suggest companies in *STRONG_GOV* countries are easier to analyze include Bushman, Piotroski, and Smith (2003) and Leuz, Nanda, and Wysocki (2003), who find that firms in such countries are more transparent and have more accurate financial reporting, respectively. Moreover, Bhattacharya, Daouk, and Welker (2002) find that a lack of clarity around value-relevant drivers puts investors off trading in *WEAK_GOV* countries. Second, value-relevant news may be received by investors in *WEAK_GOV* countries with a delay based on the gradual information diffusion theory of Hong and Stein (1999) and Hong, Torous, and Valkanov (2007). Third, Duffie (2010) shows that capital can be slow-moving on account of institutional impediments. One friction he cites is market opaqueness, which has been shown to be more prevalent in *WEAK_GOV* countries (e.g., Bhattacharya, Daouk, and Welker, 2002).

Our tests are based on the World Bank Worldwide Governance Indicators (WGI).⁴ As Kaufmann, Kraay, and Mastruzzi (2010) note, the WGI consist of six composite indicators of governance, including “Voice and Accountability,” “Political Stability and Absence of Violence/Terrorism,” “Government Effectiveness,” “Regulatory Quality,” “Rule of Law,” and “Control of Corruption.” These WGI data cover a broad spectrum of country governance

⁴ Others using WGI data include Beck, Lin, and Ma (2014), Doidge, Karolyi, and Stulz (2013) and De Haas and Van Horen (2012).

indicators shown to impact equity prices in the literature, such as minority shareholder rights, creditor rights, and judicial efficiency (e.g., Johnson, Boone, Breach, and Friedman, 2000), political instability (e.g., Berkman, Jacobsen, and Lee, 2011), corruption (e.g., Lee and Ng, 2006), media freedom (e.g., Pantzalis, Stangeland, and Turtle, 2000), and terrorism (e.g., Karolyi and Martell, 2010). We obtain WGI data for the 61 countries that are in either the Griffin, Kelly, and Nardari (2010) or Griffin, Hirschey, and Kelly (2011) samples. For each year, we then assign a country to *STRONG_GOV*, *MEDIUM_GOV*, or *WEAK_GOV* based on its average ranking across the six WGI categories. Our primary focus is the relation between the *STRONG_GOV* and *WEAK_GOV* countries, in much the same way as researchers in areas such as momentum (e.g., Jegadeesh and Titman, 1993) focus on “winner” and “loser” portfolios. However, we also find that *STRONG_GOV* country returns lead *MEDIUM_GOV* returns, and that *MEDIUM_GOV* countries lead returns in *WEAK_GOV* countries.

Our results also hold when we use a range of alternative governance measures, including:

- 1) an average governance measure derived from La Porta, Lopez-de-Silanes, Shleifer (2006) (hereafter LLS) variables, 2) the anti-directors right index of Djankov, La Porta, Lopez-de-Silanes, and Shleifer (2008) and the other LSS variables, 3) the Spamann (2010) anti-directors right index and the other LSS variables, 4) the “Protecting Minority Investors” World Bank data, 5) the “Good Governance Index” of Morck, Yeung, and Yu (2000) and Karolyi, Lee, and van Dijk (2012), 6) the financial disclosure index of Bushman, Piotroski, and Smith (2004), 7) the “Horizontal Governance” measure of Acemoglu and Johnson (2005) and Lin, Massa, and Zhang (2014), 8) the “Vertical Governance” measure of Acemoglu and Johnson (2005) and Lin, Massa, and Zhang (2014), and 9) the Corruption Perceptions Index from Transparency International.

This paper proceeds as follows. Section 2 describes the data. Our method and predictability results are presented in Section 3. Explanations for the returns predictability are considered in Section 4. Finally, Section 5 presents the conclusions.

2. Data

2.1. WGI

Kaufmann, Kraay, and Mastruzzi (2010) note that the WGI includes six composite governance measures from 1996 onwards for in excess of 200 countries. The indicators, which include (p. 2) “Voice and Accountability, Political Stability and Absence of Violence/Terrorism, Government Effectiveness, Regulatory Quality, Rule of Law, and Control of Corruption” are based on hundreds of variables from 31 data sources, including (p. 2) “survey respondents, nongovernmental organizations, commercial business information providers, and public sector organizations worldwide.”

While the WGI measures are country- level rather than stock-level indicators, the seminal La Porta, Lopez-de-Silanes, Shleifer, and Vishny (1997, 1998) has resulted in it becoming well accepted that country-level governance indicators play an important role in firm corporate governance and capital markets. There is also evidence that weak country-level governance may detract from other governance mechanisms. Institutional investors play a valuable governance role (e.g., Gillan and Starks, 2000) and Gelos and Wei (2005) find there is less international fund investment in less transparent countries.

WGI data are particularly useful in our setting because of the breadth of coverage over a large number of country governance measures, the number of countries they are available for, and

the annual frequency of the data. They allow us to consider a sample of all 61 countries in either Griffin, Kelly, and Nardari (2010) or Griffin, Hirschey, and Kelly (2011). Others that use WGI data include Beck, Lin, and Ma (2014), who investigate the relation between tax evasion and country information sharing systems; De Haas and Van Horen (2012), who study the international transmission of shocks in syndicated lending following the Lehman Brothers Collapse; and Doidge, Karolyi, and Stulz (2013), who consider IPO activity around the world.

According to Kaufmann, Kraay, and Mastruzzi (2010, p. 4), the first two WGI indicators, Voice and Accountability and Political Stability, capture the “process by which governments are selected, monitored, and replaced.” Voice and Accountability measures “perceptions of the extent to which a country's citizens are able to participate in selecting their government, as well as freedom of expression, freedom of association, and a free media,” while Political Stability captures “perceptions of the likelihood that the government will be destabilized or overthrown by unconstitutional or violent means, including politically motivated violence and terrorism.” There are numerous examples in the literature of these variables influencing equity markets. For instance, Tetlock (2007) documents the important role played by the media in the stock market in general. Dai, Parwada, and Zhang (2015) show that the media has a vital corporate governance role of disciplining management, while Dyck, Volchova, and Zingales (2008) find media coverage in the Anglo-American press plays an important role in reversing corporate governance violations in Russia. Berkman, Jacobsen, and Lee (2011) show that political crisis risk is priced, with more sensitive industries having larger returns. Bittlingmayer (1998) uses the transition from Imperial to Weimar Germany to show that political uncertainty results in higher stock market volatility, while Karolyi and Martell (2010) find terrorism has a statistically significant negative impact on stock returns.

The third and fourth WGI measures, Government Effectiveness and Regulatory Quality, reflect the “capacity of the government to effectively formulate and implement sound policies.” Government Effectiveness captures “perceptions of the quality of public services, the quality of the civil service and the degree of its independence from political pressures, the quality of policy formulation and implementation, and the credibility of the government's commitment to such policies,” while Regulatory Quality captures “perceptions of the ability of the government to formulate and implement sound policies and regulations that permit and promote private sector development.” Perotti and van Oijen (2001, p. 43) suggest “a sustained privatization program represents a major political test that gradually resolves uncertainty over political commitment to a market-oriented policy as well as to regulatory and private property rights.” Moreover, these authors’ results indicate that the reduction in political risk following privatization has a strong impact on stock returns.

The final WGI measures, Rule of Law and Control of Corruption, reflect (p. 4) “the respect of citizens and the state for the institutions that govern economic and social interactions among them.” Rule of Law captures “perceptions of the extent to which agents have confidence in and abide by the rules of society, and in particular the quality of contract enforcement, property rights, the police, and the courts, as well as the likelihood of crime and violence.” In particular, Control of Corruption measures “capturing perceptions of the extent to which public power is exercised for private gain, including both petty and grand forms of corruption, as well as “capture” of the state by elites and private interests.” Johnson, Boone, Breach, and Friedman (2000) show variation in governance factors such as rule of law, minority shareholder risks, and creditor rights are a determinant of the extent of exchange rate depreciation and stock market decline of countries during the 1997–1998

Asian Crisis. Moreover, Lee and Ng (2006) find companies in more corrupt countries have lower valuations due to lower expected future cash flows.

Some may take the view that one or more of the six WGI indices capture country governance better than the rest. However, we find each of the six indices is highly correlated with the average WGI index. The correlations for Voice and Accountability, Political Stability, and Absence of Violence/Terrorism, Government Effectiveness, Regulatory Quality, Rule of Law and Control of Corruption are 0.91, 0.90, 0.98, 0.96, 0.98, and 0.97, respectively. We repeat our core analysis using each of the six indices and find our results hold.

Our results also hold when we measure governance in a range of alternative ways. First, we use the LLS indices. Second we use the LLS indices but substitute the LLS anti-directors rights index with that from Djankov, La Porta, Lopez-de-Silanes, and Shleifer (2008). Third, we use the Spamann (2010) anti-directors rights index and the other LLS indices. Fourth, we use the “Protecting Minority Investors” World Bank governance data. Fifth, we use the “Good Governance Index” of Morck, Yeung, and Yu (2000) and Karolyi, Lee, and van Dijk (2012). Sixth, we apply the financial disclosure index of Bushman, Piotroski, and Smith (2004). Seventh, we use the “Horizontal Governance” measure of Acemoglu and Johnson (2005) and Lin, Massa, and Zhang (2014). Eighth, we use the “Vertical Governance” measure of Acemoglu and Johnson (2005) and Lin, Massa, and Zhang (2014). Ninth, we use the Corruption Perceptions Index from Transparency International.

2.2. Other Data

We obtain stock index data from Thomson Reuters Datastream. Where available, we use the Thomson Reuters Datastream index for each country. If these data do not exist, we use S&P

country series. Neither of these series types are available for Zimbabwe, so we use MSCI data. Following Rapach, Strauss, and Zhou (2013), local currency returns are used. As Solnik (1993) notes, interest rate parity means this return is approximately equal to the currency hedged return for international investors. Risk-free data are from Global Financial Data. We measure risk-free rates from T-bill total return series in the first instance, and where these are unavailable, we use T-bill yield, then short-term deposit rate data. Dividend yields are calculated as the difference between total return and price appreciation stock series. We source the bilateral trade data from the Directions of Trade Statistics database of the International Monetary Fund. The final data we use are the distances between capital cities of each *STRONG_GOV* and *WEAK_GOV* country.⁵

2.3. Country Classification and Summary Statistics

Table 1 shows average score over the 1996–2014 period for each of the six WGI measures and the country cross-sectional average of these averages. We present the data for the 61 countries in our sample by ranking these cross-sectional averages in ascending order. The five countries with the lowest scores are (in order from lowest) Zimbabwe, Venezuela, Pakistan, Bangladesh, and Kenya, while the other countries in the *WEAK_GOV* subset are likely consistent with most people’s priors. The five countries with highest scores (in order from highest) are Finland, Denmark, New Zealand, Sweden, and Switzerland.

[Please Insert Table 1 About Here]

Appendix 1 reports summary statistics for average monthly excess stock returns for each country in the three governance groups. There is a clear trend of larger excess returns and risk-free

⁵ This data is sourced from: <http://privatewww.essex.ac.uk/~ksg/data-5.html>

rates for countries with weaker governance legislation. Average excess returns by governance grouping are 0.8% for *STRONG_GOV*, 0.9% for *MEDIUM_GOV*, and 1.6% for *WEAK_GOV*. The average risk-free rates are 0.2% for *STRONG_GOV*, 0.4% for *MEDIUM_GOV*, and 1.1% for *WEAK_GOV*. These results are consistent with the notion that investors in t-bills and equities require larger returns for investing in countries with weaker governance. There is also more variation in excess returns, with cross-country average standard deviations ranging from 5.3% for *STRONG_GOV* countries to 7.4% for *MEDIUM_GOV* countries to 8.5% for *WEAK_GOV* countries.

3. Core Results and Robustness Checks

3.1. In-sample Group Predictability

We investigate the ability of the returns of *STRONG_GOV* countries to predict the returns of *WEAK_GOV* by estimating the predictive regression model in equation 1:

$$R_{WEAK_GOV,i,t+1} = \alpha_i + \beta_{1,i}R_{STRONG_GOV,i,t} + \beta_{2,i}R_{WEAK_GOV,i,t} + \beta_{3,i} Bill_{WEAK_GOV,i,t} + \beta_{4,i} DY_{WEAK_GOV,i,t} + \varepsilon_{i,t+1} \quad (1)$$

for $i = 1, \dots, 400$ country pairs between 20 *WEAK_GOV* and 20 *STRONG_GOV* countries, where $R_{WEAK_GOV,i,t+1}$ is the monthly excess return from *WEAK_GOV* countries in month $t+1$ in local currency, $R_{STRONG_GOV,i,t}$ is the monthly local currency excess return of *STRONG_GOV* countries in month t , $R_{WEAK_GOV,i,t}$ is the monthly local currency excess return of *WEAK_GOV* countries in month t , and $Bill_{WEAK_GOV,i,t}$ ($DY_{WEAK_GOV,i,t}$) is the three-month Treasury bill rate (dividend yield) for the *WEAK_GOV* countries in month t .

We follow the Ang and Bekaert (2007) and Hjalmarsson (2010) approach and impose slope homogeneity restrictions ($\beta_i = \bar{\beta}$), but impose no restriction on country pair-specific constants. Hjalmarsson (2010) and Rapach, Strauss, and Zhou (2013) note that pooled estimates can give meaningful average relationships even if the slope homogeneity constraints do not hold exactly.

We estimate equation 1 using three alternative approaches so as to ensure the results are robust. First, we follow Ang and Bekaert (2007) and use a GMM technique that controls for heteroskedasticity and contemporaneous correlation among country returns. In this framework, we use Hodrick (1992) standard errors. Second, we use the multi-predictor augmented regression (mARM) approach of Amihud, Hurvich, and Wang (2009), which accounts for the Stambaugh (1999) bias. Third, we use Pedersen (2009) standard errors, which account for country and time clustering in the 20×20 panel.

In Table 2, we report results for the regression specification provided in equation 1. The coefficient of the $R_{STRONG_GOV,i,t}$ variable is highly statistically significant in the univariate specification and when control variables are included under all three regression approaches. The coefficient ranges from 0.138 to 0.144 in the presence of control variables, suggesting that a one standard deviation increase in the returns of *STRONG_GOV* countries results in a 8.8–9.7% annualized increase in the monthly returns of *WEAK_GOV* countries. The one-month lag *WEAK_GOV* dividend yields predict positive returns, while the one-month lag *WEAK_GOV* country Treasury bills predict negative *WEAK_GOV* country returns. Moreover, *WEAK_GOV* country returns are positively correlated with the past-month returns.

[Please Insert Table 2 About Here]

3.1.1. Different Governance Classifications

We conduct a number of robustness checks around our core results. Appendix 2, Panel A results indicate that our conclusions continue to hold when countries are classified as *STRONG_GOV* and *WEAK_GOV* based on the nine alternative governance measures we test. The coefficient of the $R_{STRONG_GOV,i,t}$ variable ranges from 0.059 based on the “Protecting Minority Interests” index to 0.147 when the “Good Governance Index” of Morck, Yeung, and Yu (2000) is applied, (compared to 0.144 with WGI data) and is statistically significant at the 1% level in each instance.

The high correlation of the six WGI components with the overall WGI index implies that cross-country variation in each of these individual indices should predict equity returns. The Appendix 2, Panel B results confirm this is the case. The coefficients are larger for the Government Effectiveness, Control of Corruptions, and Rule of Law series. However, all six indices generate statistically significant predictability.

3.1.2. Medium Governance Country Predictability, Reverse Causality, and China Predictability

A consistent link between the level of governance and return predictability may be expected to result in *STRONG_GOV* country returns predicting *MEDIUM_GOV* country returns and/or *MEDIUM_GOV* country returns predicting *WEAK_GOV* country returns. We investigate each of these scenarios in Appendix 3. The Panel A results show *STRONG_GOV* country returns do predict *MEDIUM_GOV* country returns, while the Panel B results show *MEDIUM_GOV* country returns predict *WEAK_GOV* country returns. It is also evident that the size of this predictability in terms of the coefficient is lower than that documented in Table 2 for *STRONG_GOV* country returns predicting *WEAK_GOV* country returns.

In Appendix 3, Panel C we check for reverse causality, for which the results indicate no evidence. *WEAK_GOV* country returns do not predict *STRONG_GOV* country returns. In Panel D, we check whether monthly Chinese excess returns lead *STRONG_GOV* country returns. Since China is the second largest economy, it is possible that while *WEAK_GOV* countries in general do not predict *STRONG_GOV* country returns, Chinese returns do. However, the Panel D results indicate no evidence to support this proposition.⁶ It is important to note that our results do not refute the suggestion that Chinese equity returns are important for *STRONG_GOV* country and global equity returns. After all, it is possible that information from Chinese equity returns is reflected in equity returns in other countries contemporaneously. However, our results do show there is no reverse causality in the monthly predictive relation based on Chinese returns or *WEAK_GOV* returns in general.

3.1.3. U.S. Predictability and the Impact of Different Market Closing Times

Given that Rapach, Strauss, and Zhou (2013) show U.S. returns predict returns in 10 developed countries and the U.S. is in the *STRONG_GOV* country subset of our sample, there is the possibility that all the predictability we document comes from U.S. returns. In Appendix 4, Panel A, we rerun equation 1 but exclude U.S. returns. The outcome clearly indicates our results are not driven solely by U.S. returns and are therefore different from those documented by Rapach, Strauss, and Zhou (2013). The $R_{STRONG_GOV,i,t}$ variable coefficient is 0.153 compared to 0.144 in Table 2.

Another potential explanation for the monthly predictability we document in Table 2 is the different closing times of international markets. The close of each day's trading in Asian

⁶ In unreported results, we also find no evidence of Chinese predictability in the second half of our sample, when the Chinese economy was considerably larger.

equities occurs before the close of trading in European markets, which in turn occurs before the close of U.S. and Canadian markets. Given there are more Asian markets in the *WEAK_GOV* sample than in the *STRONG_GOV* sample, it is therefore possible that Asian markets have already closed when information such as a macroeconomic announcement data releases with global implications are released. This would mean that European and North American markets could impound this information during the day's trading (e.g., day t), while the first opportunity for Asian markets to reflect this news would be day $t+1$. This would, in turn, create the impression of a lead-lag relation between *STRONG_GOV* and *WEAK_GOV* countries that is in fact spurious.

We adjust for this possibility by removing the return from the last day of the month from the monthly return for each *STRONG_GOV* country and use this modified “monthly” return to predict the following month's *WEAK_GOV* monthly return. This approach is conservative in that not every *WEAK_GOV* market closes prior to each *STRONG_GOV* market close, but a finding of predictability following this adjustment will prove that different market closing times are not the explanation.

The Appendix 4, Panel B results provide strong evidence against the market closing time explanation. The $R_{STRONG_GOV,i,t}$ variable coefficient is 0.157 compared to 0.144 using the unadjusted monthly excess return in Table 2. Moreover, statistical significance is stronger when adjusted monthly returns are used. Since it makes no material difference to the results, we use standard monthly returns throughout the remainder of this paper, as these are more accessible to other researchers.

3.1.4. Predictability in Good and Bad Times and Risk

A number of papers, including Rapach, Strauss, and Zhou (2010), Henkel, Martin, and Nadari (2011), and Dangel and Halling (2012) find that predictability is much weaker or non-existent in good times. Given that Huang, Jiang, Tu, and Zhou (2015) highlight that good times in financial markets or the economy prevail approximately 70–80% of the time, it is possible that many traditional predictors do not have predictive power for long periods of time. We follow Cooper, Gutierrez, and Hameed (2004) and define bad times as periods following a three-year negative return in the *WEAK_GOV* stock returns, and good times as periods following a three-year non-negative *WEAK_GOV* stock return. Huang, Jiang, Tu, and Zhou (2015) show this definition of good and bad times is broadly consistent with alternative approaches, such as good (bad) times being periods when stock returns are above (below) their 200-day average.

Appendix 5 results indicate *STRONG_GOV* stock returns lead *WEAK_GOV* stock returns in both good and bad times. In both market states, the $R_{STRONG_GOV,it}$ variable is statistically significant at the 1% level. There is also meaningful economic significance in both states. However, the coefficient is larger in bad times (0.244) than good times (0.132).

In Appendix 6, we check whether higher return volatility in *WEAK_GOV* countries explains the predictive relation based on governance we document. We find no evidence of this.

3.2. In-sample Individual Country Predictability

We now present results relating to individual country predictability. In Table 3, Panel A we investigate whether $R_{WEAK_GOV,i,t+1}$, which is the monthly excess return in each of the 20

$WEAK_GOV$ countries in month $t+1$ in local currency, can be individually predicted by $R_{STRONG_GOV,i,t}$, which is the monthly local currency excess return of each of the 20 $STRONG_GOV$ countries in month t , where $i = 1, \dots, 20$ country pairs.

We present results with and without the control variables $R_{WEAK_GOV,i,t}$, $Bill_{WEAK_GOV,i,t}$, and $DY_{WEAK_GOV,i,t}$, which are monthly local currency excess return, three-month Treasury bill rate, and dividend yield, of each of the $WEAK_GOV$ countries in month t , respectively.

In Panel B, we investigate whether $R_{WEAK_GOV,i,t+1}$ can be predicted by each of the individual country $R_{STRONG_GOV,i,t}$, where $i = 1, \dots, 20$ country pairs. The results are based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors.

Table 3 results indicate there is a statistically significant relation (at the 10% level or more) between 19 (18) of the 20 $STRONG_GOV$ country returns and $WEAK_GOV$ country returns the following month when control variables are not (are) included. Moreover, there is a statistically significant relation between $STRONG_GOV$ country returns and returns the following month in 13 of the 20 $WEAK_GOV$ countries regardless of whether control variables are included.

[Please Insert Table 3 About Here]

3.3. Out-of-Sample Predictability

3.3.1. Out-of-sample R^2 , Mean Squared Forecast Errors, and Encompassing Tests

Goyal and Welch (2008) highlight the importance of testing whether variables have out-of-sample predictive power. It is important to ensure that out-of-sample tests are not subject to

hindsight bias; thus, we start them in 2008. While the Kaufmann, Kraay, and Mastruzzi (2010) variables are available back to 1996, the first version of their paper we are aware of is July 2007. We therefore classify countries as *STRONG_GOV* and *WEAK_GOV* from 2008. We report results for three alternative out-of-sample techniques. First, we compute the out-of-sample (R_{OS}^2) performance of governance-based predictability following the proposed procedure of Campbell and Thompson (2008). This method compares the fitted value generated from the predictive regression model with the forecasts based on historical average return. The R_{OS}^2 statistic is calculated as follows:

$$R_{OS}^2 = 1 - \frac{\sum_{t=1}^T (r_t - \hat{r}_t)^2}{\sum_{t=1}^T (r_t - \bar{r}_t)^2} \quad (2)$$

where \hat{r}_t and \bar{r}_t are the values from the governance predictive regression and the average historical return, respectively, and both these values are estimated for the period $t-1$. The R_{OS}^2 statistic shows the reduction in forecasting error of the predictive regression model relative to the historical average forecast. That is, the forecast from the predictive governance regression model outperforms the historical average forecast when $R_{OS}^2 > 0$. To determine the statistical significance of R_{OS}^2 , we compute the bootstrapping critical values of R_{OS}^2 consistent with Goyal and Welch (2008). As these authors note, this approach follows the work of Mark (1995) and Kilian (1999). According to Goyal and Welch (2008), this bootstrapping procedure not only controls for Stambaugh (1999) bias, it also maintains the cross-correlation structure of estimated residuals.

In contrast to the Goyal and Welch (2008) finding that many traditional predictor variables do not generate R_{OS}^2 that are positive and statistically significant, we find consistent evidence of out-of-sample predictability for our governance model. The overall R_{OS}^2 for all 400

STRONG_GOV and *WEAK_GOV* country pairs is 3.4%. Annual forecasts typically have much larger R_{OS}^2 . However, we are unable to forecast at this frequency due to the length of available data. It is clear however, that our monthly forecasts compare favorably to recent studies, such as Kelly and Pruitt (2013), who show that the cross-section of book-to-market ratios generates R_{OS}^2 of 0.9% at the monthly frequency and 13% at the annual frequency.

The Panel B results, which relate to individual *STRONG_GOV* countries predicting all *WEAK_GOV* countries, indicate 19 of the 20 R_{OS}^2 are positive and statistically significant. The average of these is 3.3%, with the U.K., Switzerland, and Sweden having the largest values at 4.9%, 4.7%, and 4.7%, respectively. The predictability is consistent and strong in Panel C as well, where results for all *STRONG_GOV* countries predicting individual *WEAK_GOV* country returns are presented. Sixteen of the 20 *WEAK_GOV* countries generate R_{OS}^2 that are positive and statistically significant. These average 1.8%, with the largest values for Argentina (6.8%), Columbia (4.8%), and Morocco (4.8%).

We also show the Root Mean Squared Forecast Error (RMSFE) difference; $RMSFE_{Mean} - RMSFE_{GOV}$, is positive overall. The Clark and West (2007) statistics reject the null hypothesis that $RMSFE_{Mean}$ is less than or equal to $RMSFE_{GOV}$. This indicates a larger prediction error when the historical mean is used for forecasts rather than the governance model. Each of the *STRONG_GOV* countries does a better job predicting all *WEAK_GOV* countries than the historical mean model, while 16 of the 20 *WEAK_GOV* countries have lower RMSFEs when predictions are made with *STRONG_GOV* country returns rather than the historical mean model.

We also apply an encompassing test, as in equation 3, to determine whether a combination forecast based on the historical mean forecast encompasses the governance model forecast.

$$\hat{r}_{t:t+h}^* = (1 - \lambda)\hat{r}_{t:t+h}^{Mean} + \lambda\hat{r}_{t:t+h}^{GOV} \quad (3)$$

where $\hat{r}_{t:t+h}^{Mean}$ is the regression forecast based on the historical mean model and $\hat{r}_{t:t+h}^{GOV}$ is the regression forecast based on the governance model. λ takes a value between 0 and 1, with $\lambda = 0$ indicating that the optimal combination forecast does not include the governance-based forecast. Under this scenario, the governance model contains no useful information beyond the historical mean model for predicting returns. However, a $\lambda > 0$ suggests the optimal combination forecast includes the governance-based forecast. The governance model provides useful information beyond the historical mean model, and the historical mean forecast does not encompass the governance-based forecast.

The overall results, presented in Table 4, indicate that the λ estimate gives a strong indication of the value of the governance model forecasts. We use the Harvey, Leybourne, and Newbold (1998) approach to test the null hypothesis $\lambda = 0$, and find that it can be strongly rejected. Panel B and C results are similar, with the average λ in Panel B at 0.98 and the average λ in Panel C at 0.70. We conclude that the encompassing test provides strong evidence of the worth of governance model forecasts.

[Please Insert Table 4 About Here]

3.3.2. Certainty Equivalent Return Gains and Sharpe Ratios

A measure of the economic significance of a predictive model involves investing in the market if the predicted stock return is greater than the risk-free return and investing in the risk-free asset on other occasions. Following Campbell and Thompson (2008) and Rapach, Ringgenberg, and Zhou (2016), we consider a mean–variance investor who allocates a portion of a portfolio to equities (with the remainder to t-bills) at the end of each month t , for the following month based on the following:

$$w_t = \frac{1}{\gamma} \frac{\hat{r}_{t+1}}{\hat{\sigma}_{t+1}^2} \quad (4)$$

where γ is the investor's risk aversion coefficient, and \hat{r}_{t+1} ($\hat{\sigma}_{t+1}^2$) are excess return and variance forecast, respectively. Following Rapach, Ringgenberg, and Zhou (2016), we assume $\gamma = 3$ and allow w_t to vary between between -0.5 and 1.5. The variance forecast is computed from the 10-year moving window of excess returns. The investor who allocates a portfolio using equation 4 receives a certainty equivalent return (CER) of:

$$CER = \bar{R}_p - 0.5\gamma\sigma_p^2 \quad (5)$$

where \bar{R}_p is the mean and σ_p^2 is the variance of the portfolio over the evaluation period. We also calculate the CER for an investor using the mean excess return forecast instead of the predictive regression in equation 1 and calculate the CER gain as the difference between these two CER numbers. Following Rapach, Ringgenberg, and Zhou (2016) we annualize the CER gain, which

allows us to interpret it as (p. 57) “the annual portfolio management fee that the investor would be willing to pay to have access to the predictive regression forecast in place of the prevailing mean forecast.” We also present Sharpe Ratios for the predictive regression model, the prevailing mean forecast, and a buy-and-hold approach.

The Table 5, Panel A results indicate that the CER gain from the governance-based model is 4.5%. This compares favorably to the 4.2% CER gain at the monthly level for short interest, which Rapach, Ringgenberg, and Zhou (2016) show has strong predictive ability compared to other predictor variables, such as those examined by Goyal and Welch (2008). The -1.2% CER Gain for the buy-and-hold approach indicates that the buy-and-hold strategy underperforms the historical mean forecast approach. Consistent CER gains are shown in Panel B, ranging from 2.9% for predictions based on New Zealand returns to 6.2% for predictions from Hong Kong. In this situation, the buy-and-hold CER gain is the same for each *STRONG_GOV* predictor country, as the same 20 *WEAK_GOV* countries are being predicted in each instance. The Panel C results indicate that 13 of the 20 governance model CER gains are larger than their buy-and-hold equivalents. The overall governance model Sharpe Ratio is 0.597, compared to 0.373 for the buy-and-hold approach, and 0.259 for the historical mean forecast model. The superiority of governance-based forecasts is confirmed when each of the individual *STRONG_GOV* countries is used to predict *WEAK_GOV* countries. Sharpe Ratios range from 0.512 for Norway to 0.687 for Singapore. There is more variability in the Sharpe Ratios in Panel C. However, 16 of the 20 are larger than those generated by the historical mean forecast. Overall, we conclude there is strong evidence of economic significance.

[Please Insert Table 5 About Here]

4. Explanations for Return Predictability

4.1. Liquidity, Short-Sale Constraints, Country Size, Development, Trade, and Geographic Distance

We investigate whether differences in liquidity, country size, stock market development, trade linkages, or geographic distance between *STRONG_GOV* and *WEAK_GOV* countries explain the predictability relation. We also check whether short-selling constraints in *WEAK_GOV* countries influence the slower reaction to information in these countries.

It is possible that governance-based predictability is driven by lower liquidity in *WEAK_GOV* markets. Chordia, Roll, and Subrahmanyam (2008, p. 249) find “liquidity stimulates arbitrage activity, which, in turn, enhances market efficiency.” These authors show predictability is diminished over time as bid–ask spreads decline. Lesmond, Schill and Zhou (2004) find momentum returns, which are indicative of inefficient pricing, are larger in less liquid stocks, and Bali, Peng, Shen, and Tang (2013) show liquidity frictions explain the delayed stock market price reaction to liquidity shocks.

In Table 6, Panel A, we present results for a regression specification that includes *Liquidity Diff*, which is the log of the difference in monthly turnover (traded value / market capitalization) between the *STRONG_GOV* country used to make the prediction and the *WEAK_GOV* country whose returns are being predicted. These data are sourced from the World Bank. The $R_{STRONG_GOV,i,t}$ variable remains strongly statistically and economically significant. However, the interaction variable $R_{STRONG_GOV,i,t} * Liquidity\ Diff$ is not statistically significant. Taken together, these results indicate the finding of *STRONG_GOV* country returns leading *WEAK_GOV* country returns is not related to liquidity differences between countries.

Jain, Jain, McInish, and McKenzie (2013) provide comprehensive data on short-selling regulation in international stock markets covering 18 of the 20 countries in our *WEAK_GOV* sample.⁷ We use the Jain, Jain, McInish, and McKenzie (2013) data to create a dummy variable that equals 1 in periods when short selling is allowed, and zero otherwise. We then include this variable and a $R_{Strong\ IP,i,t} * SS$ interaction variable in our regression specification. The Table 6, Panel B results indicate that our core result that monthly *STRONG_GOV* country returns predict monthly *WEAK_GOV* country returns holds after controlling for short sales. The interaction variable is not statistically significant, which indicates we cannot conclude that the predictability is stronger when short-selling constraints are in place.

It is also possible that the predictability we document arises from differences in the size of different countries' economies. We investigate using the same approach used in Panel A for liquidity. We use the *Country Size Diff* variable, which is the log of the difference between total GDP of the *STRONG_GOV* country used to make the prediction and the *WEAK_GOV* country whose returns are being predicted. These data are sourced from the World Bank. The results indicate that the governance-based predictability withstands inclusion of this control variable, while the positive coefficient of $R_{STRONG_GOV,i,t} * Country\ Size\ Diff$ indicates the predictability is stronger, with larger *STRONG_GOV* country returns used to predict smaller *WEAK_GOV* country returns.

In Panel D, we consider the impact of stock market development on the return predictability. We follow Marshall, Visaltanachoti, and Nguyen (2015)⁸ and generate a development index based on the standardized values of market capitalization to GDP, traded value to GDP, the turnover ratio, the number of listed firms, and the concentration ratio, which is

⁷ Kenya and Romania are the two countries in our sample for which we do not have short-selling data.

⁸ See also Perotti and van Oijen (2001) and Demirgiic-Kunt and Levine (1996).

the market capitalization of the top 10% of firms relative to total market capitalization. These data are sourced from the World Bank. We then calculate a *Development Diff* variable, which is the log of the difference between the Development Index of the *STRONG_GOV* country used to make the prediction and the *WEAK_GOV* country whose returns are being predicted. The results indicate that the level of stock market development does not influence governance-based predictability.

Rizova (2010) finds equity markets do not immediately reflect news about trading partners. Rather, the stock market returns of a country's main trading partners forecast the subsequent stock market return of that country. In Panel E, we control for trade linkages by including a trade variable that represents total exports and imports between each *STRONG_GOV* and *WEAK_GOV* country pair. The results indicate trade linkages do not explain the governance-based predictability.

There is evidence that geography of investors relative to the stocks they invest in influences returns (e.g., Ivkovic and Weisbenner, 2005; Garcia and Norli, 2012). Most recently, Bernile, Kumar, and Sulaeman (2015, p. 2009) find that “geographic variation in firm-level information generates economically significant location-based information asymmetry.” We therefore investigate whether geographic differences can explain the predictability we document. In Panel F, we include the log of distance between each *STRONG_GOV* and *WEAK_GOV* country as a control variable. The results indicate geographic distance is not the driver of the predictability we document.

[Please Insert Table 6 About Here]

4.2. Microstructure Biases, Segmentation, and Permanent Impediments to Arbitrage

The fact that we use monthly return data for value-weighted market indices from 1996 onwards minimizes the chance of our result being due simply to illiquid, stale prices. Section 4.1 results, which show there is no statistically significant difference between the liquidity of stocks in *WEAK_GOV* and *STRONG_GOV* countries, further undermines a market microstructure bias explanation. However, we test for this by investigating whether the returns to governance-based predictability diminish over time. Given that technology and globalization have resulted in markets becoming more liquid over time, a finding of less governance-based predictability in more recent times could suggest that the predictability evident in earlier periods is illusory in the sense it is due to microstructure biases.

A similar logic can be used to examine whether the predictability can be explained by market segmentation. Pukthuanthong and Roll (2009) show that while correlations might not show it, there has been a large increase in global integration in the past three decades in the majority of international markets. This suggests that a finding of weaker predictability based on governance in recent times could also suggest the earlier predictability was due to market segmentation.

Another possible explanation for a decline in predictive power through time is that investors trade away the arbitrage opportunity as they become aware of it. Goyal and Welch (2008) find many popular predictors lose power over time, while McLean and Pontiff (2016) show that academic publication of predictive variables results in their predictive ability declining.

A reduction in microstructure biases, less segmented markets, and investors learning of predictability and trading it away are each alternative explanations for a decline in the predictive relation between *STRONG_GOV* and *WEAK_GOV* countries. However, a finding of no reduction

in predictability can be interpreted as indicating that it is not due to microstructure biases and segmented markets, and that investors have not learned of it and traded the predictability away.

We investigate whether the predictive relation has changed as follows:

$$R_{WEAK_GOV,i,t+1} = \alpha_i + (\beta_{1,i} + \delta_{1,i} * Trend)R_{STRONG_GOV,i,t} + \delta_{2,i}Trend + \beta_{2,i}R_{WEAK_GOV,i,t} + \beta_{3,i}Bill_{WEAK_GOV,i,t} + \beta_{4,i}DY_{WEAK_GOV,i,t} + \varepsilon_{i,t+1} \quad (6)$$

for $i = 1, \dots, 400$ country pairs and where $Trend$ is $1, \dots, t$.

We follow Ang and Bekaert (2007) and Hjalmarsson (2010) and impose slope homogeneity restrictions ($\beta_i = \bar{\beta}$) and ($\delta_i = \bar{\delta}$) but have no restriction on α_i .

Neither the Trend variable nor the interaction variable are statistically significant, which indicates there is no decline in forecasting ability over time.

As a further test, we investigate whether two-month-lag *STRONG_GOV* stock returns predict *WEAK_GOV* stock returns. The results in Table 7 indicate this is not the case. The fact that information from *STRONG_GOV* stock returns is reflected in *WEAK_GOV* returns before the end of two months is further indication there are no permanent impediments to arbitraging this relation away.

[Please Insert Table 7 About Here]

4.3. Timeliness of Reaction to World Stock Market Innovations

We investigate whether the predictability we find can be explained by differences in the speed of response to world stock market innovations by *STRONG_GOV* and *WEAK_GOV* countries. We apply the Brennan, Jegadeesh, and Swaminathan (1993) framework and run the following regression:

$$R_{STRONG_GOV,i,t} - R_{WEAK_GOV,i,t} = \alpha + \sum_{k=1}^2 \beta_k I_{t-k} + \delta I_t + \sum_{k=1}^2 \theta_k I_{t+k} + \varepsilon_t \quad (7)$$

where I refers to the MSCI World stock market innovations and cash flow and discount rate innovations. Campbell (1990, 1991) shows unexpected stock returns, η_{t+1}^{ER} , are related to changes in expected future dividends (cash flows), η_{t+1}^{CF} , or expected future returns (discount rates), η_{t+1}^{DR} . We follow the approach of Campbell (1990, 1991) and use a VAR model to estimate η_{t+1}^{CF} and η_{t+1}^{DR} from the residuals and coefficients of the following models:

$$R_{WORLD,t+1} = \beta_0 + \beta_1 R_{WORLD,t} + \beta_2 DY_{WORLD,t} + \beta_3 TBILL_{WORLD,t} + \varepsilon_{1,t+1}, \quad (8a)$$

$$DY_{WORLD,t+1} = \gamma_0 + \gamma_1 R_{WORLD,t} + \gamma_2 DY_{WORLD,t} + \gamma_3 TBILL_{WORLD,t} + \varepsilon_{2,t+1}, \quad (8b)$$

$$TBILL_{WORLD,t+1} = \delta_0 + \delta_1 R_{WORLD,t} + \delta_2 DY_{WORLD,t} + \delta_3 TBILL_{WORLD,t} + \varepsilon_{3,t+1}, \quad (8c)$$

where $R_{WEAK_GOV,t+1}$ is monthly excess return for the *WORLD* index; $DY_{WORLD,t}$ is dividend yield for the *WORLD* index; $TBILL_{WORLD,t}$ is the U.S. T-bill rate; $\beta_1, \beta_2, \beta_3, \gamma_1, \gamma_2$ and γ_3 , δ_1, δ_2 , and δ_3 are estimated coefficients from the VAR model; and $\varepsilon_{1,t+1}, \varepsilon_{2,t+1}$, and $\varepsilon_{3,t+1}$ are the estimated residuals.

We then construct a matrix of constant parameters and a vector of shocks (denoted by Γ and u_{t+1} , respectively), as follows:

$$\Gamma_{3 \times 3} = \begin{bmatrix} \beta_1 & \beta_2 & \beta_3 \\ \gamma_1 & \gamma_2 & \gamma_3 \\ \delta_1 & \delta_2 & \delta_3 \end{bmatrix} \quad \text{and} \quad u_{t+1} \text{ (3} \times \text{T)} = \begin{bmatrix} \varepsilon_{1,t+1} \\ \varepsilon_{2,t+1} \\ \varepsilon_{3,t+1} \end{bmatrix} \quad (9a)$$

Finally, we estimate η_{t+1}^{CF} and η_{t+1}^{DR} as follows:

$$\eta_{t+1}^{CF} = (e1' + e1' \times \lambda) \times u_{t+1} \quad \text{and} \quad \eta_{t+1}^{DR} = e1' \times \lambda \times u_{t+1} \quad (9b)$$

where $e1' = [1 \quad 0 \quad 0]'$; $I = \begin{bmatrix} 1 & 0 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \end{bmatrix}$; $\rho = \frac{1}{1 + \exp(\bar{d} - \bar{p})}$; and $\lambda_{3 \times 3} = \rho \times \Gamma \times (I - \rho \times \Gamma)^{-1}$

where $\eta_{t+1}^{ER} = \eta_{t+1}^{CF} - \eta_{t+1}^{DR}$

The results shown in Table 8, Panel A indicate that the relation between the *STRONG_GOV* minus *WEAK_GOV* return difference and the contemporaneous world index innovation is positive and statistically significant. This indicates the returns of *STRONG_GOV* countries adjust more rapidly to innovations in the world index than their *WEAK_GOV* country counterparts. The sum of the two lag coefficients is negative and statistically significant, which suggests past innovations have more impact on *WEAK_GOV* country returns than their *STRONG_GOV* country counterparts. There is no relation between stock returns and future

innovations. In Panels B and C, we report results for cash flow and discount rate innovations. These results are consistent with the Panel A results. This indicates innovations via the cash flow channel, such as shock to global GDP, and discount rate innovations, such as an increase in the global risk-free rate, impact stock returns in *STRONG_GOV* countries more quickly than their *WEAK_GOV* counterparts.

[Please Insert Table 8 About Here]

4.4. Information Transmission

The results in Section 4.3 indicate prices in *STRONG_GOV* countries react more quickly to world innovations. We document the proportion of information reflected in *STRONG_GOV* and *WEAK_GOV* countries contemporaneously, and the proportion that is reflected in *WEAK_GOV* countries with a lag.

There are a number of explanations in the literature that are consistent with *STRONG_GOV* country returns leading *WEAK_GOV* country returns. First, Cohen and Lou (2012) show the monthly returns of “easier to analyze firms” predicting the returns of their more complex counterparts. These authors suggest that the same information is reflected in the stock prices of firms that are easy to analyze more quickly than those that are more complex. There are a number of studies that suggest companies in *STRONG_GOV* countries are easier to analyze. For instance, Bushman, Piotroski, and Smith (2003) find companies in *STRONG_GOV* countries are more transparent, while Leuz, Nanda, and Wysocki (2003) find firms in *STRONG_GOV* have more accurate financial reporting. Moreover, Bhattacharya, Daouk, and Welker (2002) find that a lack of clarity around value-relevant drivers puts investors off trading in *WEAK_GOV* countries.

Second, there may be a delay in domestic investors in *WEAK_GOV* countries receiving relevant news consistent with the slow diffusion of Hong and Stein (1999) and Hong, Torous, and Valkanov (2007). Indeed, Menzly and Ozbas (2010) show that informational segmentation can result in slow transfer of information about economically related firms within the same market, while Abel, Eberly, and Panageas (2013) show there is an optimal level of inattention when investors are faced with information and transaction costs.⁹

Third, while international institutional ownership can be expected to contribute to return co-movement between *STRONG_GOV* and *WEAK_GOV* countries, there is evidence to suggest this will not always result in contemporaneous return co-movement. Shleifer and Vishny (1997) note that investment managers face an agency issue when executing arbitrage opportunities. If their positions move in a direction that is opposite to that expected, they may face the risk of investors in their fund observing the loss and withdrawing capital before the investment becomes profitable. This work is also consistent with the Duffie (2010) theory of slow-moving capital.

We use the specification of Rapach, Strauss, and Zhou (2013) The return for the *WEAK_GOV* countries consists of its expected returns and the contemporaneous and lagged innovations from *STRONG_GOV* countries. This is generated using each country's T-bill and dividend yield.

$$R_{WEAK_{GOV},t+1} = \mu_{WEAK_{GOV},t+1} + \theta \lambda u_{STRONG_{GOV},t+1} + (1 - \theta) \lambda u_{STRONG_{GOV},t} + \varepsilon_{WEAK_{GOV},t+1}, \quad (10)$$

where:

⁹ There are a number of other examples in the literature of information being slowly reflected in price. For example, relevant information from customers for suppliers (e.g. Cohen and Frazzini, 2008), complex industry information for conglomerates (e.g. Cohen and Lou, 2011), and information for the foreign operations of multinationals (e.g. Huang, 2015).

θ is a diffusion parameter measuring the proportion of the impact of *STRONG_GOV* return shock contemporaneously incorporated into *WEAK_GOV* return.

λ is total impact of *STRONG_GOV* return shock on *WEAK_GOV* return.

$$\begin{aligned}\mu_{WEAK_GOV,t+1} = & \beta_{WEAK_GOV,0} + \beta_{WEAK_GOV,r}R_{WEAK_GOV,t} + \beta_{WEAK_GOV,b}Bill_{WEAK_GOV,t} \\ & + \beta_{WEAK_GOV,d}DY_{WEAK_GOV,t}\end{aligned}\quad (11)$$

$u_{STRONG_GOV,t+1}$ and $u_{STRONG_GOV,t}$ are contemporaneous and lagged *STRONG_GOV* return shocks, which are the difference between *STRONG_GOV* return and its expected return. The *STRONG_GOV* expected return is modeled as follows.

$$\begin{aligned}\mu_{STRONG_GOV,t+1} = & \beta_{STRONG_GOV,0} + \beta_{STRONG_GOV,r}R_{STRONG_GOV,t} + \\ & \beta_{STRONG_GOV,b}Bill_{STRONG_GOV,t} + \beta_{STRONG_GOV,d}DY_{STRONG_GOV,t}\end{aligned}\quad (12)$$

The *STRONG_GOV* coefficient in equation 12 indicates that the larger the *STRONG_GOV* country return impact on *WEAK_GOV* countries, represented by λ , the stronger the predictability relation. Moreover, a smaller θ , which indicates greater information friction, indicates stronger predictive power for *STRONG_GOV* country returns.

The null hypotheses of no information diffusion therefore are:

$$H_0: \lambda = 0, \theta = 1 \quad (13)$$

We reject the first null hypothesis if *STRONG_GOV* country return shocks influence *WEAK_GOV* country returns ($\lambda \neq 0$). Rejecting the second null hypothesis ($\theta = 1$) indicates

that not all information from *STRONG_GOV* country returns is reflected in *WEAK_GOV* stock returns contemporaneously.

We estimate the model in equation 10 as follows:

Let Ω be a vector of 10 parameters:

$$\Omega = (\theta, \lambda, \beta_{WEAK_GOV,0}, \beta_{WEAK_GOV,r}, \beta_{WEAK_GOV,b}, \beta_{WEAK_GOV,d}, \beta_{STRONG_GOV,0}, \beta_{STRONG_GOV,r}, \beta_{STRONG_GOV,b}, \beta_{STRONG_GOV,d}) \quad (14)$$

We use a two-step GMM process to estimate Ω using 13 moment conditions, as follows.

$$\begin{aligned} E[u_{STRONG_GOV,t+1}] &= 0, E[R_{STRONG_GOV,t}u_{STRONG_GOV,t+1}] = 0, \\ E[Bill_{STRONG_GOV,t}u_{STRONG_GOV,t+1}] &= 0, E[DY_{STRONG_GOV,t}u_{STRONG_GOV,t+1}] = 0, \\ E[R_{WEAK_GOV,t}u_{STRONG_GOV,t+1}] &= 0, E[Bill_{WEAK_GOV,t}u_{STRONG_GOV,t+1}] = 0, \\ E[DY_{WEAK_GOV,t}u_{STRONG_GOV,t+1}] &= 0, \\ E[\varepsilon_{WEAK_GOV,t+1}] &= 0, E[R_{WEAK_GOV,t}\varepsilon_{WEAK_GOV,t+1}] = 0, E[Bill_{WEAK_GOV,t}\varepsilon_{WEAK_GOV,t+1}] = 0, \\ E[DY_{WEAK_GOV,t}\varepsilon_{WEAK_GOV,t+1}] &= 0, \\ E[u_{STRONG_GOV,t+1}\varepsilon_{WEAK_GOV,t+1}] &= 0, E[u_{STRONG_GOV,t}\varepsilon_{WEAK_GOV,t+1}] = 0 \end{aligned} \quad (15)$$

The results presented in Table 9 show the θ estimate, 0.77. This indicates that 77% of information in *STRONG_GOV* country equity returns is reflected in *WEAK_GOV* equity prices contemporaneously, and the remainder gradually diffuses into *WEAK_GOV* prices. This finding

of a strong contemporaneous link between *STRONG_GOV* and *WEAK_GOV* monthly returns is consistent with Eun and Shim (1989), Bekaert, Ehrmann, Fratzcher, and Mehl (2014), and many others who document contemporaneous links or contagion between international equity markets using daily data. The λ estimates quantify the economic impact of a unit of *STRONG_GOV* shock on *WEAK_GOV* returns. The results in Table 9 indicate an λ estimate of 0.57, while the test of the joint hypothesis that $\theta = 1$ and $\lambda = 0$ is strongly rejected. It is clear that information from *STRONG_GOV* country returns gradually diffuses into *WEAK_GOV* country returns and that the economic impact of this is important.

[Please Insert Table 9 About Here]

5. Conclusion

We investigate whether monthly equity returns in countries with strong governance (*STRONG_GOV*) lead monthly equity returns in countries with weak governance (*WEAK_GOV*). It is documented that prices are more informative in *STRONG_GOV* countries, which raises the possibility of predictability due to governance differences. However, it is also clear that international equity markets have become more integrated in the past few decades, which suggests against a lead–lag relation.

We document strong evidence of governance-based cross-country predictability. A one standard deviation increase in *STRONG_GOV* country returns leads to an 8.7% increase in *WEAK_GOV* country returns, while the monthly out-of-sample R^2 is 3.4%. While the majority of information from *STRONG_GOV* country returns is reflected contemporaneously in *WEAK_GOV* country returns, approximately one-quarter of the information is reflected with a lag.

There is no evidence the predictability is caused by differences in country liquidity, size, stock market development, geographic distance, or risk. Moreover, short-selling constraints, microstructure frictions, and trade linkages do not drive the result. Finally, the predictability is not solely due to U.S. returns, or different market closing times, and it persists in both good and bad times.

Our results are consistent with the “speed of adjustment” hypothesis, which implies stocks in *STRONG_GOV* countries react more quickly to global economy-wide information. The transmission occurs through both the cash flow channel and discount rate channels.

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Table 1
Country Governance Rankings

Country	GOV Rank	GOV Group	Voice and Accountability	Political Stability	Government Effectiveness	Regulatory Quality	Rule of Law	Control of Corruption	Average
Zimbabwe	1	Weak	-1.40	-0.78	-1.23	-1.86	-1.60	-1.35	-1.37
Venezuela	2	Weak	-0.59	-1.03	-0.97	-1.01	-1.31	-1.01	-0.99
Pakistan	3	Weak	-0.94	-1.92	-0.58	-0.62	-0.83	-0.94	-0.97
Bangladesh	4	Weak	-0.39	-1.15	-0.70	-0.94	-0.88	-0.99	-0.84
Kenya	5	Weak	-0.46	-1.15	-0.52	-0.26	-0.93	-0.97	-0.72
Indonesia	6	Weak	-0.32	-1.29	-0.34	-0.30	-0.66	-0.79	-0.62
Egypt	7	Weak	-0.99	-0.72	-0.39	-0.37	-0.14	-0.47	-0.51
China	8	Weak	-1.50	-0.44	0.00	-0.24	-0.42	-0.43	-0.51
Colombia	9	Weak	-0.33	-1.71	-0.14	0.17	-0.63	-0.32	-0.49
Sri Lanka	10	Weak	-0.38	-1.26	-0.22	-0.04	0.07	-0.24	-0.34
Philippines	11	Weak	0.07	-1.18	-0.03	0.00	-0.38	-0.51	-0.34
Peru	12	Weak	-0.12	-0.91	-0.24	0.41	-0.65	-0.31	-0.30
India	13	Weak	0.38	-1.14	-0.08	-0.35	0.10	-0.43	-0.25
Morocco	14	Weak	-0.59	-0.33	-0.09	-0.14	-0.04	-0.13	-0.22
Argentina	15	Weak	0.28	-0.10	-0.03	-0.39	-0.51	-0.40	-0.19
Turkey	16	Weak	-0.26	-0.98	0.14	0.31	0.01	-0.15	-0.16
Mexico	17	Weak	0.11	-0.56	0.21	0.35	-0.53	-0.34	-0.13
Thailand	18	Weak	-0.10	-0.50	0.27	0.26	0.14	-0.24	-0.03
Brazil	19	Weak	0.35	-0.12	-0.07	0.19	-0.28	-0.05	0.00
Romania	20	Weak	0.39	0.14	-0.32	0.32	-0.07	-0.30	0.03
Bulgaria	21	Med	0.46	0.24	0.01	0.43	-0.20	-0.25	0.12
Croatia	22	Med	0.39	0.45	0.47	0.34	0.04	-0.05	0.27
South Africa	23	Med	0.68	-0.18	0.57	0.46	0.09	0.34	0.33
Malaysia	24	Med	-0.36	0.19	1.03	0.56	0.49	0.32	0.37
Latvia	25	Med	0.76	0.47	0.58	0.95	0.56	0.10	0.57
Israel	26	Med	0.63	-1.26	1.19	1.09	0.96	1.00	0.60
Greece	27	Med	0.92	0.34	0.64	0.73	0.72	0.31	0.61
Lithuania	28	Med	0.88	0.63	0.58	1.02	0.57	0.16	0.64
South Korea	29	Med	0.65	0.35	0.92	0.74	0.88	0.40	0.66
Italy	30	Med	1.02	0.64	0.59	0.86	0.57	0.32	0.67
Slovakia	31	Med	0.87	0.90	0.75	0.88	0.40	0.23	0.67
Poland	32	Med	1.00	0.67	0.60	0.81	0.62	0.44	0.69

Czech Rep.	33	Med	0.94	0.87	0.84	1.06	0.86	0.35	0.82
Hungary	34	Med	0.99	0.86	0.80	1.05	0.80	0.49	0.83
Taiwan	35	Med	0.81	0.73	1.03	1.08	0.89	0.68	0.87
Estonia	36	Med	1.05	0.66	0.91	1.37	0.93	0.83	0.96
Slovenia	37	Med	1.10	1.01	0.95	0.82	1.00	0.96	0.97
Spain	38	Med	1.18	0.03	1.36	1.17	1.19	1.13	1.01
Cyprus	39	Med	1.03	0.43	1.29	1.22	1.00	1.20	1.03
Portugal	40	Med	1.29	1.02	1.07	1.04	1.13	1.13	1.11
Chile	41	Med	0.94	0.51	1.20	1.48	1.25	1.44	1.14
Japan	42	Strong	1.00	1.03	1.33	0.96	1.31	1.27	1.15
France	43	Strong	1.23	0.57	1.55	1.09	1.41	1.37	1.21
Hong Kong	44	Strong	0.35	0.88	1.58	1.91	1.32	1.71	1.29
U.S.	45	Strong	1.22	0.53	1.65	1.53	1.55	1.50	1.33
Belgium	46	Strong	1.39	0.91	1.72	1.24	1.32	1.41	1.33
Singapore	47	Strong	-0.03	1.12	2.14	1.98	1.56	2.22	1.50
U.K.	48	Strong	1.33	0.55	1.73	1.80	1.68	1.91	1.50
Germany	49	Strong	1.37	0.97	1.68	1.49	1.64	1.87	1.50
Ireland	50	Strong	1.39	1.20	1.59	1.69	1.63	1.59	1.51
Australia	51	Strong	1.45	1.03	1.72	1.62	1.75	1.94	1.59
Austria	52	Strong	1.40	1.15	1.80	1.52	1.85	1.86	1.60
Canada	53	Strong	1.51	1.02	1.87	1.60	1.73	2.05	1.63
Luxembourg	54	Strong	1.53	1.40	1.82	1.73	1.79	2.00	1.71
Norway	55	Strong	1.61	1.30	1.92	1.41	1.92	2.16	1.72
Netherlands	56	Strong	1.59	1.17	1.91	1.81	1.76	2.16	1.73
Switzerland	57	Strong	1.54	1.32	1.98	1.66	1.87	2.14	1.75
Sweden	58	Strong	1.60	1.25	1.97	1.56	1.86	2.27	1.75
New Zealand	59	Strong	1.62	1.27	1.78	1.82	1.85	2.34	1.78
Denmark	60	Strong	1.60	1.16	2.09	1.80	1.90	2.43	1.83
Finland	61	Strong	1.58	1.47	2.11	1.75	1.95	2.38	1.87

This table presents the average values over the 1996 to 2015 period for the six governance measures discussed in Kaufmann, Kraay, and Mastruzzi (2010). We assign countries as having “Weak,” “Med,” or “Strong” governance based on average scores for these six measures.

Table 2
In-Sample Group Predictability

	Without Controls		With Controls	
	Coefficient	t-Statistic	Coefficient	t-Statistic
<i>Panel A: GMM Approach of Ang and Bekaert (2007) with Hodrick (1992) Standard Errors</i>				
$R_{STRONG_GOV,i,t}$	0.172	3.600	0.144	2.814
$R_{WEAK_GOV,i,t}$			0.059	1.327
$Bill_{WEAK_GOV,i,t}$			-0.135	-0.377
$DY_{WEAK_GOV,i,t}$			2.348	0.333
Adjusted R^2	0.009		0.014	
<i>Panel B: Multi-Predictor Augmented Regression (mARM) Approach of Amihud, Hurvich, and Wang (2009)</i>				
$R_{STRONG_GOV,i,t}$	0.172	4.243	0.139	3.446
$R_{WEAK_GOV,i,t}$			0.023	0.712
$Bill_{WEAK_GOV,i,t}$			-0.165	-0.554
$DY_{WEAK_GOV,i,t}$			2.266	3.068
Adjusted R^2	0.011		0.019	
<i>Panel C: OLS Regressions with Pedersen (2009) Standard Errors</i>				
$R_{STRONG_GOV,i,t}$	0.168	2.912	0.138	2.437
$R_{WEAK_GOV,i,t}$			0.066	2.112
$Bill_{WEAK_GOV,i,t}$			-0.369	-2.392
$DY_{WEAK_GOV,i,t}$			2.162	2.211
Adjusted R^2	0.019		0.032	

We investigate whether $R_{WEAK_GOV,i,t+1}$, which is monthly excess return in each of the 20 *WEAK_GOV* countries in month $t+1$ in local currency, can be predicted by $R_{STRONG_GOV,i,t}$, which is monthly local currency excess return of each of the 20 *STRONG_GOV* countries in month t . Control variables include $R_{WEAK_GOV,i,t}$, which is the monthly local currency excess return of each of the *WEAK_GOV* countries in month t , and $Bill_{WEAK_GOV,i,t}$ ($DY_{WEAK_GOV,i,t}$), which are the three-month Treasury bill rate (dividend yield) for the 20 *WEAK_GOV* countries in month t . Panel A results are based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. Panel B results are based on the multi-predictor augmented regression (mARM) approach of Amihud, Hurvich, and Wang (2009), which accounts for the Stambaugh (1999) bias. Panel C results are based on Pedersen (2009) standard errors, which account for country and time effects in the 20×20 panel. The results are generated for the 1996–2014 period. t -statistics that are statistically significant at the 10% level or more are in bold.

Table 3
In-Sample Individual Country Predictability

	Without Controls		With Controls	
	Coefficient	t-Statistic	Coefficient	t-Statistic
<i>Panel A: Predicting with Individual STRONG_GOV Country Returns</i>				
Japan	0.182	3.004	0.153	2.313
France	0.170	3.040	0.142	2.187
Hong Kong	0.208	4.818	0.192	4.562
U.S.	0.192	2.732	0.153	1.939
Belgium	0.145	2.077	0.112	1.452
Singapore	0.194	3.974	0.168	3.311
U.K.	0.239	2.786	0.200	1.992
Germany	0.124	2.344	0.094	1.496
Ireland	0.145	2.338	0.120	1.885
Australia	0.281	3.126	0.239	2.031
Austria	0.187	2.514	0.157	1.950
Canada	0.247	2.745	0.213	2.105
Luxembourg	0.157	2.218	0.133	1.857
Norway	0.182	2.871	0.158	2.302
Netherlands	0.151	2.226	0.121	1.657
Switzerland	0.172	2.403	0.137	1.488
Sweden	0.167	3.439	0.144	2.634
New Zealand	0.135	1.350	0.079	0.654
Denmark	0.140	1.900	0.112	1.394
Finland	0.138	3.401	0.124	3.114
<i>Panel B: Predicting Individual WEAK_GOV Country Returns</i>				
Zimbabwe	0.105	4.338	0.163	0.878
Venezuela	0.123	1.425	0.086	1.094
Pakistan	0.167	1.672	0.210	2.645
Bangladesh	0.033	0.462	0.008	0.128
Kenya	0.095	1.254	0.074	1.144
Indonesia	0.336	3.226	0.306	3.937
Egypt	0.223	2.641	0.091	1.154
China	0.079	0.972	0.039	0.553
Colombia	0.264	4.736	0.238	5.207
Sri Lanka	0.200	2.429	0.163	2.657
Philippines	0.128	1.823	0.078	1.427
Peru	0.153	2.069	0.177	3.171
India	0.215	2.314	0.194	2.517
Morocco	0.128	3.834	0.115	3.738
Argentina	0.209	2.673	0.131	1.684

Turkey	0.203	1.487	0.312	4.105
Mexico	0.065	1.073	0.082	1.995
Thailand	0.070	0.619	0.142	2.248
Brazil	0.147	1.852	0.140	2.176
Romania	0.425	3.241	0.414	3.523

In Panel A, we investigate whether $R_{WEAK_GOV,i,t+1}$, which is the monthly excess return in each of the 20 *WEAK_GOV* countries in month $t+1$ in local currency, can be individually predicted by $R_{STRONG_GOV,i,t}$, which is the monthly local currency excess return of each of the 20 *STRONG_GOV* countries in month t . We present results with and without the control variables of $R_{WEAK_GOV,i,t}$, $Bill_{WEAK_GOV,i,t}$, and $DY_{WEAK_GOV,i,t}$, which are monthly local currency excess return, three-month Treasury bill rate, and dividend yield, of each of the *WEAK_GOV* countries in month t , respectively. In Panel B, we investigate whether $R_{WEAK_GOV,i,t+1}$ can be predicted by each of the individual country $R_{STRONG_GOV,i,t}$. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. t -statistics that are statistically significant at the 10% level or more are in bold.

Table 4**Out-of-Sample Return Predictability: Out-of-Sample R^2 , Root Mean Squared Forecast Error, and Encompassing Tests**

	R^2_{OS}	Bootstrap R^2_{OS} p-value	RMSFE Difference	CW Statistic	Enc. Tests	HLN Statistic
<i>Panel A: Group Results</i>						
All Countries	0.034	0.000	0.025	24.918	1.000	28.050
<i>Panel B: Predicting with Individual STRONG_GOV Country Returns</i>						
Japan	0.030	0.000	0.005	6.823	1.000	6.806
France	0.024	0.001	0.004	5.579	1.000	6.021
Hong Kong	0.036	0.000	0.006	6.228	0.993	8.805
U.S.	0.044	0.002	0.007	4.624	0.911	6.348
Belgium	0.019	0.022	0.003	4.938	1.000	4.996
Singapore	0.038	0.000	0.006	6.724	1.000	7.471
U.K.	0.049	0.010	0.008	5.355	0.900	7.099
Germany	0.019	0.017	0.003	4.850	1.000	4.885
Ireland	0.025	0.000	0.004	4.966	1.000	6.818
Australia	0.033	0.000	0.005	6.045	1.000	8.187
Austria	0.028	0.000	0.005	5.632	0.990	7.839
Canada	0.029	0.000	0.005	5.479	1.000	6.791
Luxembourg	0.033	0.023	0.005	4.327	1.000	4.951
Norway	0.035	0.000	0.006	5.148	0.842	6.810
Netherlands	0.037	0.009	0.006	5.756	1.000	5.877
Switzerland	0.047	0.011	0.008	5.379	1.000	4.660
Sweden	0.047	0.000	0.008	5.932	1.000	6.089
New Zealand	0.026	0.359	0.004	3.763	1.000	3.790
Denmark	0.018	0.017	0.003	5.270	1.000	5.768
Finland	0.035	0.000	0.006	6.619	1.000	5.824
<i>Panel C: Predicting Individual WEAK_GOV Country Returns</i>						
Zimbabwe	-0.018	1.000	-0.002	1.922	0.310	2.009
Venezuela	0.003	0.018	0.001	4.913	1.000	2.478
Pakistan	0.016	0.000	0.003	5.789	1.000	5.186
Bangladesh	-0.017	1.000	-0.003	-3.533	0.000	0.000
Kenya	0.002	0.022	0.000	3.823	0.561	1.773
Indonesia	0.024	0.000	0.004	5.956	0.652	9.295

Egypt	0.029	0.000	0.005	4.724	1.000	7.009
China	0.025	0.970	0.005	-0.576	0.000	0.000
Colombia	0.048	0.000	0.006	9.779	0.752	9.791
Sri Lanka	0.048	0.000	0.007	5.676	1.000	6.014
Philippines	0.024	0.000	0.003	6.664	1.000	5.914
Peru	0.019	0.000	0.003	-23.936	1.000	5.502
India	0.008	0.000	0.001	3.766	0.648	4.648
Morocco	0.024	0.000	0.003	5.842	0.999	6.906
Argentina	0.068	0.000	0.014	6.959	1.000	5.031
Turkey	0.005	0.012	0.001	4.098	0.604	3.970
Mexico	0.002	0.000	0.000	3.219	0.625	1.856
Thailand	-0.016	1.000	-0.002	-3.040	0.000	0.000
Brazil	0.035	0.000	0.005	4.531	1.000	6.382
Romania	0.036	0.000	0.008	7.609	0.765	9.071

These results are from 2008, when the Kaufmann, Kraay, and Mastruzzi (2010) World Governance Indicator variables were first made available, to 2014. R_{OS}^2 is calculated in accordance with Campbell and Thompson (2008). RMSFE Difference is the difference between the mean-square prediction error for the forecast based on governance and the naïve forecast. The CW Statistic is as per Clark and West (2007). Enc. Tests refer to encompassing test, while the HLN Statistic is the Harvey, Leybourne, and Newbold (1998) statistic. Panel A contains the overall result for all countries. Panel B contains results for individual *STRONG_GOV* country returns predicting all *WEAK_GOV* country returns. Panel C shows results for all *STRONG_GOV* country returns predicting individual *WEAK_GOV* country returns. Statistics that are statistically significant at the 10% level or more are in bold.

Table 5
Out-of-Sample Return Predictability: Certainty Equivalent Return Gains and Sharpe Ratios

	GOV CER Gain	Buy-and-hold CER Gain	GOV Sharpe Ratio	Buy-and-hold Sharpe Ratio	Historical Mean Sharpe Ratio
<i>Panel A: Group Results</i>					
All Countries	0.045	-0.012	0.597	0.373	0.259
<i>Panel B: Predicting with Individual STRONG_GOV Country Returns</i>					
Japan	0.058	-0.012	0.677	0.373	0.259
France	0.040	-0.012	0.561	0.373	0.259
Hong Kong	0.062	-0.012	0.672	0.373	0.259
U.S.	0.039	-0.012	0.541	0.373	0.259
Belgium	0.039	-0.012	0.575	0.373	0.259
Singapore	0.061	-0.012	0.687	0.373	0.259
U.K.	0.035	-0.012	0.517	0.373	0.259
Germany	0.036	-0.012	0.542	0.373	0.259
Ireland	0.038	-0.012	0.538	0.373	0.259
Australia	0.059	-0.012	0.659	0.373	0.259
Austria	0.047	-0.012	0.592	0.373	0.259
Canada	0.046	-0.012	0.592	0.373	0.259
Luxembourg	0.034	-0.012	0.530	0.373	0.259
Norway	0.034	-0.012	0.512	0.373	0.259
Netherlands	0.041	-0.012	0.567	0.373	0.259
Switzerland	0.046	-0.012	0.643	0.373	0.259
Sweden	0.055	-0.012	0.663	0.373	0.259
New Zealand	0.029	-0.012	0.510	0.373	0.259
Denmark	0.032	-0.012	0.502	0.373	0.259
Finland	0.055	-0.012	0.679	0.373	0.259
<i>Panel C: Predicting Individual WEAK_GOV Country Returns</i>					
Zimbabwe	-0.014	0.101	0.100	0.414	-0.066
Venezuela	0.003	0.063	1.003	1.112	1.033
Pakistan	0.033	-0.050	0.527	0.203	0.193
Bangladesh	-0.019	-0.009	0.300	0.438	0.378
Kenya	0.010	0.001	0.408	0.425	0.325
Indonesia	0.037	0.055	0.450	0.567	-0.118

Egypt	0.032	-0.084	0.205	-0.064	-0.142
China	-0.013	-0.017	0.310	0.444	0.356
Colombia	0.047	0.001	0.575	0.314	0.181
Sri Lanka	0.060	-0.005	0.740	0.367	0.266
Philippines	0.024	0.091	0.394	0.784	0.075
Peru	0.060	0.017	0.728	0.453	0.279
India	-0.015	-0.031	0.274	0.302	0.223
Morocco	0.036	0.010	0.642	0.510	0.463
Argentina	0.040	-0.049	0.565	0.327	0.238
Turkey	0.009	-0.094	0.145	0.045	-0.394
Mexico	0.007	0.025	0.775	0.778	0.730
Thailand	-0.016	0.029	0.074	0.535	0.509
Brazil	0.022	-0.050	0.233	-0.016	-0.233
Romania	0.068	-0.134	0.388	-0.076	-0.257

These results are from 2008, when the Kaufmann, Kraay, and Mastruzzi (2010) World Governance Indicator variables were first made available, to 2014. GOV CER Gain is certainty equivalent return of the governance-based predictability less the CER from the historical mean forecast. The Buy-and-hold CER gain is the CER from the buy-and-hold approach less the historical mean forecast CER. The final three columns are Sharpe Ratios for the governance-based predictability, buy-and-hold approach, and historical mean forecast, respectively. Panel A shows the overall result for all countries. Panel B contains results for individual *STRONG_GOV* country returns predicting all *WEAK_GOV* country returns. Panel C has results for all *STRONG_GOV* country returns predicting individual *WEAK_GOV* country returns.

Table 6
Liquidity, Short-Selling Constraints, Country Size, Development, Trade, and Distance

<i>Panel A: Liquidity</i>		
	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,i,t}$	0.133	2.529
$R_{STRONG_GOV,i,t} * Liquidity\ Diff$	0.016	1.457
<i>Liquidity Diff</i>	-0.001	-0.429
$R_{WEAK_GOV,i,t}$	0.058	1.381
$Bill_{WEAK_GOV,i,t}$	-0.150	-0.284
$DY_{WEAK_GOV,i,t}$	2.464	0.623
Adjusted R ²	0.011	
<i>Panel B: Short-Selling Constraints</i>		
	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,i,t}$	0.107	2.521
$R_{STRONG_GOV,i,t} * SS$	0.059	0.878
<i>SS</i>	0.002	2.258
$R_{WEAK_GOV,i,t}$	0.054	1.113
$Bill_{WEAK_GOV,i,t}$	-0.261	-0.525
$DY_{WEAK_GOV,i,t}$	4.020	1.635
Adjusted R ²	0.025	
<i>Panel C: Country Size</i>		
	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,i,t}$	0.137	2.924
$R_{STRONG_GOV,i,t} * Country\ Size\ Diff$	0.011	1.679
<i>Country Size Diff</i>	0.012	2.329
$R_{WEAK_GOV,i,t}$	0.057	1.668
$Bill_{WEAK_GOV,i,t}$	-0.249	-0.801
$DY_{WEAK_GOV,i,t}$	2.442	0.917
Adjusted R ²	0.013	

<i>Panel D: Development</i>		
	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,i,t}$	0.145	2.455
$R_{STRONG_GOV,i,t} * Development\ Diff$	-0.003	-0.078
<i>Development Diff</i>	-0.005	-1.791
$R_{WEAK_GOV,i,t}$	0.058	1.479
$Bill_{WEAK_GOV,i,t}$	-0.155	-0.390
$DY_{WEAK_GOV,i,t}$	2.317	0.802
Adjusted R ²	0.014	

<i>Panel E: Trade</i>		
	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,i,t}$	0.154	2.624
$R_{STRONG_GOV,i,t} * Trade$	-0.174	-0.501
<i>Trade</i>	-0.062	-0.594
$R_{WEAK_GOV,i,t}$	0.058	1.335
$Bill_{WEAK_GOV,i,t}$	-0.136	-0.376
$DY_{WEAK_GOV,i,t}$	2.553	0.393
Adjusted R ²	0.011	

<i>Panel F: Geographic Distance</i>		
	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,i,t}$	0.549	6.345
$R_{STRONG_GOV,i,t} * Distance$	-0.046	-4.728
<i>Distance</i>	0.000	0.358
$R_{WEAK_GOV,i,t}$	0.060	9.932
$Bill_{WEAK_GOV,i,t}$	-0.161	-5.156
$DY_{WEAK_GOV,i,t}$	2.194	12.948
Adjusted R ²	0.020	

Table 6 is equivalent to Table 3, but five alternative control variables are included. Panel A contains *Liquidity Diff*, which is log difference of monthly turnover (value traded / market capitalization). These data are sourced from the World Bank. In Panel B, *SS* is a dummy variable that equals 1 in months when short sales were allowed in a *WEAK_GOV* country, and 0 otherwise. This variable is calculated based on Jain, Jain, McInish, and McKenzie (2013). Panel

C contains *Country Size Diff*, which is log difference of country GDP. These data are sourced from the World Bank. In Panel D, we control for relative level of development. We follow Marshall, Visaltanachoti, and Nguyen (2015) and generate a development index for each country based on market capitalization to GDP, traded value to GDP, turnover, number of listed firms, and concentration ratio. All these data are sourced from the World Bank. In Panel E, we control for trade linkages between countries based on IMF Direction of Trade Statistics data. Finally, we control for the distance between *STRONG_GOV* and *WEAK_GOV* capital cities in Panel F. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. *t*-statistics that are statistically significant at the 10% level or more are in bold.

Table 7
Microstructure Biases, Segmentation, and Permanent Impediments to Arbitrage

	Coefficient	t-Statistic
<i>Panel A: Changes in Predictability over Time</i>		
$R_{STRONG_GOV,i,t}$	0.081	2.795
$Trend * R_{STRONG_GOV,i,t}$	0.001	0.627
$Trend$	0.000	0.646
$R_{WEAK_GOV,i,t}$	0.059	1.860
$Bill_{WEAK_GOV,i,t}$	-0.086	-1.340
$DY_{WEAK_GOV,i,t}$	2.118	0.91
Adjusted R ²	0.021	
<i>Panel B: Two-Month Lag in STRONG_GOV Predictability</i>		
$R_{STRONG_GOV,i,t}$	0.140	2.728
$R_{STRONG_GOV,i,t-1}$	0.034	1.010
$R_{WEAK_GOV,i,t}$	0.058	1.344
$Bill_{WEAK_GOV,i,t}$	-0.135	-0.384
$DY_{WEAK_GOV,i,t}$	2.394	0.389
Adjusted R ²	0.014	

Panel A is the same as Table 2, except that a time-trend variable is included. Panel B is the same as Table 2, except that the *STRONG_GOV* country returns used to predict *WEAK_GOV* returns are lagged by two months instead of one month. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. *t*-statistics that are statistically significant at the 10% level or more are in bold.

Table 8
Timeliness of Reaction to World Innovation

	Sum Lag	Contemporaneous	Sum Lead
<i>Panel A: Total World Innovation</i>			
Coefficient	-0.095	0.156	-0.055
<i>p</i> -value	0.055	0.001	0.328
<i>Panel B: Cash Flow Innovation</i>			
Coefficient	-0.087	0.144	-0.051
<i>p</i> -value	0.055	0.001	0.317
<i>Panel C: Discount Rate Innovation</i>			
Coefficient	-1.078	1.784	-0.693
<i>p</i> -value	0.056	0.001	0.198

These results are derived from regressing the *STRONG_GOV* minus *WEAK_GOV* country returns contemporaneous, lead, and lag innovations from the MSCI World Index, using the method proposed by Brennan, Jegadeesh, and Swaminathan (1993). The Cash Flow and Discount Rate innovations are extracted using the VAR approach of Campbell (1990, 1991). There are two lead and lag months, so their *p*-values relate to the F-statistic. The contemporaneous *p*-value is for a t-statistic.

Table 9
Information Transmission

	$R_{STRONG_GOV,i,t}$
$\theta_{Ret\ WEAK_GOV,Ret\ STRONG_GOV}$, Coefficient	0.777
$H_0: \theta_{Ret\ WEAK_GOV,Ret\ STRONG_GOV} = 1$, t -Statistic	25.073
$\lambda_{Ret\ WEAK_GOV,Ret\ STRONG_GOV}$, Coefficient	0.574
$H_0: \lambda_{Ret\ WEAK_GOV,Ret\ STRONG_GOV} = 0$, t -Statistic	60.047
$H_0: \lambda_{Ret\ WEAK_GOV,Ret\ STRONG_GOV} = 0$, $\theta_{Ret\ WEAK_GOV,Ret\ STRONG_GOV} = 1$, Chi-Squared Statistic	3612
p -value	0.000

The model is as per Rapach, Strauss, and Zhou (2013). $\theta_{Ret\ WEAK_GOV,Ret\ STRONG_GOV}$ is a diffusion parameter that measures the proportion of the impact of a *STRONG_GOV* country return shock contemporaneously incorporated into *WEAK_GOV* returns, $\lambda_{Ret\ WEAK_GOV,Ret\ STRONG_GOV}$ is the total impact of a *STRONG_GOV* country return on *WEAK_GOV* returns. The null hypotheses of no information diffusion therefore are: $H_0: \lambda_{Ret\ WEAK_GOV,Ret\ STRONG_GOV} = 0$, $\theta_{Ret\ WEAK_GOV,Ret\ STRONG_GOV} = 1$. All analysis is for the 1996–2014 period. The first column of results relates to all *STRONG_GOV* countries, while the second is for *STRONG_GOV* countries excluding the U.S.

Appendix 1

Summary Statistics

Country	GOV Rank	GOV Group	Mean Return	Std. Dev. Return	Mean Risk-free	Std. Dev. Risk-free	N
Zimbabwe	1	Weak	0.013	0.082	0.040	0.047	49
Venezuela	2	Weak	0.033	0.108	0.014	0.007	228
Pakistan	3	Weak	0.017	0.094	0.008	0.003	228
Bangladesh	4	Weak	0.014	0.110	0.006	0.002	228
Kenya	5	Weak	0.017	0.067	0.009	0.005	228
Indonesia	6	Weak	0.014	0.087	0.011	0.010	228
Egypt	7	Weak	0.015	0.088	0.008	0.002	219
China	8	Weak	0.012	0.087	0.003	0.002	228
Colombia	9	Weak	0.013	0.063	0.009	0.008	228
Sri Lanka	10	Weak	0.015	0.074	0.010	0.003	228
Philippines	11	Weak	0.009	0.068	0.005	0.004	228
Peru	12	Weak	0.010	0.057	0.006	0.005	228
India	13	Weak	0.015	0.080	0.006	0.004	228
Morocco	14	Weak	0.010	0.046	0.003	0.001	228
Argentina	15	Weak	0.018	0.098	0.010	0.008	228
Turkey	16	Weak	0.034	0.138	0.035	0.033	228
Mexico	17	Weak	0.014	0.056	0.008	0.008	228
Thailand	18	Weak	0.008	0.096	0.003	0.003	228
Brazil	19	Weak	0.015	0.071	0.014	0.005	228
Romania	20	Weak	0.025	0.135	0.016	0.020	216
Bulgaria	21	Med	0.007	0.093	0.013	0.053	228
Croatia	22	Med	0.005	0.077	0.004	0.003	203
South Africa	23	Med	0.014	0.056	0.008	0.003	228
Malaysia	24	Med	0.007	0.068	0.003	0.001	228
Latvia	25	Med	0.005	0.088	0.004	0.004	203
Israel	26	Med	0.010	0.055	0.005	0.004	228
Greece	27	Med	0.005	0.091	0.004	0.003	228
Lithuania	28	Med	0.008	0.075	0.004	0.004	228
South Korea	29	Med	0.010	0.090	0.005	0.003	228
Italy	30	Med	0.007	0.062	0.002	0.002	228
Slovakia	31	Med	0.009	0.069	0.005	0.004	215
Poland	32	Med	0.011	0.077	0.007	0.005	228
Czech Republic	33	Med	0.011	0.063	0.003	0.003	228
Hungary	34	Med	0.014	0.085	0.008	0.005	228
Taiwan	35	Med	0.008	0.073	0.002	0.002	228
Estonia	36	Med	0.008	0.090	0.003	0.003	210

Slovenia	37	Med	0.011	0.073	0.005	0.003	228
Spain	38	Med	0.010	0.058	0.002	0.002	228
Cyprus	39	Med	0.004	0.121	0.003	0.001	228
Portugal	40	Med	0.006	0.055	0.003	0.001	228
Chile	41	Med	0.008	0.046	0.005	0.004	228
Japan	42	Strong	0.002	0.051	0.000	0.000	228
France	43	Strong	0.009	0.052	0.002	0.001	228
Hong Kong	44	Strong	0.009	0.072	0.002	0.002	228
U.S.	45	Strong	0.008	0.045	0.002	0.002	228
Belgium	46	Strong	0.009	0.048	0.002	0.001	228
Singapore	47	Strong	0.007	0.061	0.001	0.001	228
U.K.	48	Strong	0.007	0.041	0.003	0.002	228
Germany	49	Strong	0.008	0.055	0.002	0.001	228
Ireland	50	Strong	0.008	0.058	0.002	0.002	228
Australia	51	Strong	0.008	0.037	0.004	0.001	228
Austria	52	Strong	0.006	0.054	0.002	0.001	228
Canada	53	Strong	0.009	0.043	0.002	0.001	228
Luxembourg	54	Strong	0.009	0.053	0.003	0.001	228
Norway	55	Strong	0.010	0.060	0.003	0.002	228
Netherlands	56	Strong	0.007	0.055	0.002	0.001	228
Switzerland	57	Strong	0.007	0.043	0.001	0.001	228
Sweden	58	Strong	0.011	0.061	0.002	0.001	228
New Zealand	59	Strong	0.007	0.036	0.005	0.002	228
Denmark	60	Strong	0.011	0.053	0.002	0.001	228
Finland	61	Strong	0.013	0.081	0.002	0.001	228

This Table includes the mean and standard deviation of monthly excess returns and risk-free rates for 61 countries in our sample.

Appendix 2

Alternative Governance Classifications

Panel A: Alternative Governance Measures

		(1) La Porta et al.	(2) Djankov et al.	(3) Spamann	(4) GGI	(5) Bushman et al.	(6) Lin et al. Horizontal	(7) Lin et al. Vertical	(8) PMI	(9) CPI
$R_{STRONG_GOV,i,t}$	Coeff	0.123	0.127	0.119	0.147	0.143	0.106	0.130	0.059	0.126
	t-Stat	3.131	3.139	3.862	3.065	3.047	4.416	2.513	2.601	2.438
$R_{WEAK_GOV,i,t}$	Coeff	0.056	0.067	0.075	0.052	0.012	0.067	0.090	0.130	0.067
	t-Stat	1.187	1.539	1.756	1.189	0.213	1.145	1.872	3.711	1.541
$Bill_{WEAK_GOV,i,t}$	Coeff	-0.138	-0.135	-0.130	-0.270	-0.193	-0.451	-0.464	-0.533	-0.422
	t-Stat	-0.345	-0.344	-0.331	-0.687	-0.476	-2.056	-2.018	-0.197	-2.326
$DY_{WEAK_GOV,i,t}$	Coeff	4.790	1.959	1.696	2.208	6.081	3.292	1.704	0.305	2.269
	t-Stat	0.488	0.286	0.250	0.321	0.603	0.333	0.240	0.252	0.347
Adjusted R ²		0.021	0.021	0.020	0.019	0.025	0.028	0.026	0.019	0.024

Panel B: World Bank Governance Indicator Components

		(1) Voice and Accountability	(2) Political Stability	(3) Government Effectiveness	(4) Regulatory Quality	(5) Rule of Law	(6) Control of Corruption
$R_{STRONG_GOV,i,t}$	Coeff	0.101	0.108	0.152	0.099	0.135	0.142
	t-Stat	1.992	2.246	2.704	2.257	2.382	2.414
$R_{WEAK_GOV,i,t}$	Coeff	0.072	0.062	0.093	0.094	0.097	0.094
	t-Stat	1.388	1.180	1.663	1.670	1.853	1.825
$Bill_{WEAK_GOV,i,t}$	Coeff	-0.244	-0.290	-0.363	-1.202	-0.441	-0.456
	t-Stat	-0.605	-0.744	-0.442	-0.635	-2.136	-2.162
$DY_{WEAK_GOV,i,t}$	Coeff	2.516	2.524	2.014	2.222	1.852	1.868
	t-Stat	0.340	0.335	0.272	0.320	0.256	0.255
Adjusted R ²		0.017	0.011	0.021	0.015	0.027	0.027

This Table is as per Table 2, except that alternative country GOV classifications are used. In Panel A, “La Porta et al.” refers to the La Porta, Lopez-de-Silanes, and Shleifer (2006) classifications. “Djankov et al.” is based on the LLS variables, but the LLS anti-directors rights index is replaced with that from Djankov, La Porta, Lopez-de-Silanes, and Shleifer (2008). “Spamann” is the LLS variables and the Spamann (2010) anti-directors rights index. PMI refers to the distance to frontier measure for the Protecting Minority Investors measures from the World Bank. GGI is the “Good Governance Index” of Morck, Yeung, and Yu (2000) and Karolyi, Lee, and van Dijk (2012). “Bushman et al.” is the Bushman, Piotroski, and Smith (2004) financial transparency index. “Lin et al. Vertical” and “Lin et al. Horizontal” are the Lin, Massa, and Zhang (2014) and Acemoglu and Johnson (2005) vertical and horizontal governance measures, respectively. CPI refers to the “Corruption Perceptions Index” from Transparency International. Panel B shows results for the six WGI sub-groups. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. *t*-statistics that are statistically significant at the 10% level or more are in bold.

Appendix 3

Medium Governance, Reverse Causality and China Predictability

	Coefficient	t-Statistic
<i>Panel A: STRONG_GOV Country Excess Returns Predicting MEDIUM_GOV Country Excess Returns</i>		
$R_{STRONG_GOV,i,t}$	0.139	2.637
$R_{MEDIUM_GOV,i,t}$	0.098	1.797
$Bill_{MEDIUM_GOV,i,t}$	-0.479	-1.802
$DY_{MEDIUM_GOV,i,t}$	0.289	0.257
Adjusted R ²	0.033	
<i>Panel B: MEDIUM_GOV Country Excess Returns Predicting WEAK_GOV Country Excess Returns</i>		
$R_{MEDIUM_GOV,i,t}$	0.068	3.011
$R_{WEAK_GOV,i,t}$	0.070	1.679
$Bill_{WEAK_GOV,i,t}$	-0.173	-0.483
$DY_{WEAK_GOV,i,t}$	2.382	0.382
Adjusted R ²	-0.022	
<i>Panel C: WEAK_GOV Country Excess Returns Predicting STRONG_GOV Country Excess Returns</i>		
$R_{WEAK_GOV,i,t}$	0.016	1.453
$R_{STRONG_GOV,i,t}$	0.141	2.569
$Bill_{STRONG_GOV,i,t}$	-2.979	-0.698
$DY_{STRONG_GOV,i,t}$	1.267	0.132
Adjusted R ²	-0.027	
<i>Panel D: China Returns Predicting STRONG_GOV Country Excess Returns</i>		
$R_{China,t}$	0.026	0.704
$R_{STRONG_GOV,i,t}$	0.142	2.435
$Bill_{STRONG_GOV,i,t}$	-2.910	-0.446
$DY_{STRONG_GOV,i,t}$	1.333	0.084
Adjusted R ²	0.030	

In Panel A, we test the ability of *STRONG_GOV* country returns to predict *MEDIUM_GOV* country returns, while in Panel B we test the ability of *MEDIUM_GOV* country returns to predict *WEAK_GOV* country returns. In Panel C, reverse causality across all *WEAK_GOV* and *STRONG_GOV* countries is considered, while in Panel D, we test the ability of Chinese excess returns to predict *STRONG_GOV* country returns. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. *t*-statistics that are statistically significant at the 10% level or more are in bold.

Appendix 4

Controlling for U.S. Predictability and Different Market Closing Times

	Coefficient	t-Statistic
<i>Panel A: STRONG_GOV Country Excluding U.S. Returns Predicting WEAK_GOV Country Returns</i>		
$R_{STRONG_GOV \times U.S.,i,t}$	0.153	1.939
$R_{WEAK_GOV,i,t}$	0.059	1.284
$Bill_{WEAK_GOV,i,t}$	-0.152	-0.425
$DY_{WEAK_GOV,i,t}$	2.262	0.325
Adjusted R ²	0.006	
<i>Panel B: Different Market Closing Times</i>		
$R_{STRONG_GOV,i,t}$	0.157	3.323
$R_{WEAK_GOV,i,t}$	0.031	0.811
$Bill_{WEAK_GOV,i,t}$	-0.213	-0.589
$DY_{WEAK_GOV,i,t}$	2.196	0.314
Adjusted R ²	0.011	

In Panel A, we exclude the U.S. from the *STRONG_GOV* country group. In Panel B, the final day of the month is excluded from each *STRONG_GOV* country return. This ensures that any predictability documented is not due to a *STRONG_GOV* country's exchange closing after the *WEAK_GOV* country's exchange. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. t-statistics that are statistically significant at the 10% level or more are in bold.

Appendix 5

Predictability in Good Times and Bad Times

	Coefficient	<i>t</i> -Statistic
<i>Panel A: Good Times</i>		
$R_{STRONG_GOV,i,t}$	0.132	3.136
$R_{WEAK_GOV,i,t}$	0.015	0.314
$Bill_{WEAK_GOV,i,t}$	0.304	0.494
$DY_{WEAK_GOV,i,t}$	1.527	0.253
Adjusted R ²	0.009	
<i>Panel B: Bad Times</i>		
$R_{STRONG_GOV,i,t}$	0.244	2.683
$R_{WEAK_GOV,i,t}$	0.062	0.829
$Bill_{WEAK_GOV,i,t}$	-1.308	-0.470
$DY_{WEAK_GOV,i,t}$	3.749	0.538
Adjusted R ²	0.079	

This table is the same as Table 2 except that the time period is divided into “Good Times” and “Bad Times” based on *WEAK_GOV* country returns. Following Cooper, Gutierrez, and Hameed (2004) bad (good) times are periods when previous three-year returns are negative (non-negative). The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. *t*-statistics that are statistically significant at the 10% level or more are in bold.

Appendix 6

Controlling for *WEAK_GOV* Country Risk

	Coefficient	<i>t</i> -Statistic
$R_{STRONG_GOV,t}$	0.152	2.722
$\sigma_{WEAK_GOV,t}$	0.050	1.363
$R_{WEAK_GOV,t}$	-0.709	-0.919
$Bill_{WEAK_GOV,t}$	2.134	0.371
$DY_{WEAK_GOV,t}$	0.473	4.566
Adjusted R ²	0.129	

The results shown in this table control for the risk of *WEAK_GOV* country returns, which is measured based on the volatility of *WEAK_GOV* countries. The results are generated for the 1996–2014 period based on the GMM approach of Ang and Bekaert (2007) with Hodrick (1992) standard errors. *t*-statistics that are statistically significant at the 10% level or more are in bold.